



L&M Corrugated Container Corporation can provide your company with all your packaging needs – from custom packaging to standard stock boxes to foam protection to your shipping tape.

Customer Spotlight – **MILL CREEK CHEESE**

With 122 years of continuous operation, Mill Creek Cheese has built a strong reputation for award-winning cheeses. It's the oldest operating cheese plant in Iowa County!

John and Mary Pitman took over Mill Creek Cheese 30 years ago. John, a master cheese-maker, was interested in having his own business and they found that opportunity in Arena, Wisconsin. They operate the plant today with their two adult children, Amber and Jonathan.

Mill Creek Cheese has transitioned from cheddar to a more diversified product line including Muenster, Brick, Quesadilla, Asadero, Farmer, and Cheddar Curd in a variety of flavors. Mary describes their operation as "small"; they process 258,000 pounds of milk a day!

Mill Creek Cheese has worked with L&M for many years. *"There are a zillion corrugated boxing companies out there. Early on, I worked with others. What I found was that the first time, the packaging was fine, but not always of a consistent quality. L&M now supplies all of our boxes. The turn-around is quick - typically 2-3 days - and the quality is top-notch."* Mary credits her account executive, Aaron Brandt, for her high level of satisfaction.

Meet Mill Creek's Account Executive



Aaron Brandt is a 2007 graduate of the University of Wisconsin-Platteville. He joined L&M as an account executive shortly after graduation. He enjoys developing new business relationships and providing packaging expertise to his customers. Aaron's territory is the southwest corner of Wisconsin.

"If we have a new packaging need, Aaron will immediately offer samples and solutions. When I need something, it gets done. It's a great partnership!"

-- Mary Pitman

How Board Grades Impact You

Our strategic partnerships grant us access to a wide range of specialty boards. L&M operates as a 'sheet plant' which means that we buy corrugated sheets directly from many sheet suppliers in the exact size and specification you need. This enables us to maintain minimal stock inventory which increases our efficiency ... and that savings is passed on to you! Often produced in limited quantities or on an intermittent basis, specialty boards can require greater lead times. Not sure what board grade you need? Just call – we'll be happy to explain the differences and ensure that your order is exactly what you need!

Typical Lead Times

3-5 Business Days

B Flute: 150-B; 32ECT-B; 200-B

C Flute: 150-C; 32ECT-C; 200-C; 40ECT-C; 44ECT-C; 275-C; 125-C

Double Wall: 48ECT-BC; 275-BC; 51ECT-BC; 350-BC

4 Business Days

Hazmat; E Flute

8 Business Days

Government Board Grades; Triple Wall

B Flute: 40ECT-B; 44ECT-B; 55ECT-B; 275-B

C Flute: 55ECT-C; Non-test

Double Wall: 61ECT-BC; 71ECT-BC; 400-BC; 450-BC; 500-BC

Miscellaneous: 33# Medium; 35# Nomar 70; 36# Medium; 41# Clay-coated; 42# Solid bleached; 56# Nomar 70; 69# Mottled White; Any white-inside only; Any Coating

Modeling Continuous Improvement

Our commitment of continuous improvement has led to the installation of the Baysek Flatbed Die Cutter at our Platteville location. The Baysek is a quick setup machine that die cuts, strips, and stacks in one operation. This innovative machine will enhance your packaging capabilities.

Pictured from left: JJ White, Jeff Mumm, Keane Hudson, Beau Droessler, Mical Zoern, Bill Miles, Chuck Zink and Chris Brownell.



Pleasant Prairie Profiles

Michael Walker joined L&M as the General Manager of their Pleasant Prairie, Wisconsin facility. With over 15 years of experience in product sales, marketing, customer service, and applying a strong expertise in data-driven, long-term strategic planning, Michael is a welcome addition to the organization.

Prior to joining L&M, Michael held various positions as Sr. Sales & Marketing Manager, Manager of Customer Service/Sales Support Services, and Account Executive within the healthcare field. Michael holds a BS in Business Administration as well as a Paralegal Certificate. In addition, Michael is also nearing completion of a BA in Communications.



Michael Walker,
General Manager

"The core values of the organization and the vision Mr. Lopes has for the future made my decision to join L&M an easy one. L&M is poised for significant growth; the people behind the scenes, the quality of the product, and the procedures to make it happen are all in place. I am very excited to be a part of the L&M family."

Continuous improvement is not just a job title for **Ron Shaffer** ... it's a way of life. *"I have a passion for manufacturing. Seeing a sheet of corrugated transform into a printed container is thrilling to me. Finding ways to do that more efficiently is a very satisfying aspect of my role at L&M."*

Ron has been involved in manufacturing and quality systems since the late 1980s. A graduate of Eastern Illinois University, Ron uses his Psychology degree and basic statistical tools to evaluate processes, and to identify and investigate problems in pursuit of perfection.

Customer requirements are always evolving and a commitment to serve them is a driving force for Ron.

"I enjoy working with our team to surpass customers' expectations. When everyone is focused on the highest quality container, we know we will have a satisfied customer."



Ron Shaffer, Director of
Continuous Improvement

ISO 9001 equips us to meet your every requirement. It is the ultimate global benchmark for quality management and a critical tool for boosting a company's success, profitability and market potential. We focus on enhanced customer satisfaction through the effective application of the system, including processes for continual improvement of the system and the assurance of conformity to customer and applicable statutory & regulatory requirements.



Our Core Values

- Integrity, honesty, respect ♦ Care about our customers ♦ Quality products
- ♦ Innovation/Commitment to continuous improvement ♦ Hard working
- ♦ Safe for employees

Our Brand Promise:

***"What YOU want, when YOU want it...
packaging made simple."***

L&M Corrugated Container Corporation www.lmcontainer.com

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