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**L&M Corrugated
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can provide
your company
with all your
packaging needs.**

Customer Spotlight - Fair Oaks Farms, LLC

Fair Oaks Farms, LLC, located in Pleasant Prairie, Wisconsin, has found an ideal packaging partner in L&M Corrugated Container Corporation. "We are very committed to sustainability in our supply chain. Part of going green is reducing the amount of freight that our raw materials and finish products utilize," says Carlos Castano, buyer for Fair Oaks Farms, LLC. With L&M's recent move to Pleasant Prairie, transportation costs and warehousing space related to Fair Oaks Farms, LLC has been significantly minimized.

But reducing warehousing and transportation miles is only part of the equation. Fair Oaks Farms, LLC has partnered with L&M Corrugated Container as a single-source vendor for their line of pork sausage patties. With discerning clients like Wal-Mart and McDonald's, Fair Oaks Farms, LLC has come to rely on the customization that L&M offers. "Our account executive, Andy Hilbrich, has been really responsive when it comes to our evolving needs."

"Part of our commitment to our own customers is to do whatever it takes to earn our place as the most trusted supplier for every customer we serve," says Carlos. **L&M shares that type of dedication to their customers.** "It's a true partnership and it's worked out great," says Carlos.



Meet Fair Oaks Farms Account Executive

Andy Hilbrich, an L&M Account Executive, joined the company ten years ago upon graduation from Carthage College. Andy grew up in Elgin, IL and like his younger brother, Stephen who is also an L&M Account Executive, enjoyed competitive sports. He also describes himself as "ultra competitive" which certainly contributes to his success at L&M.

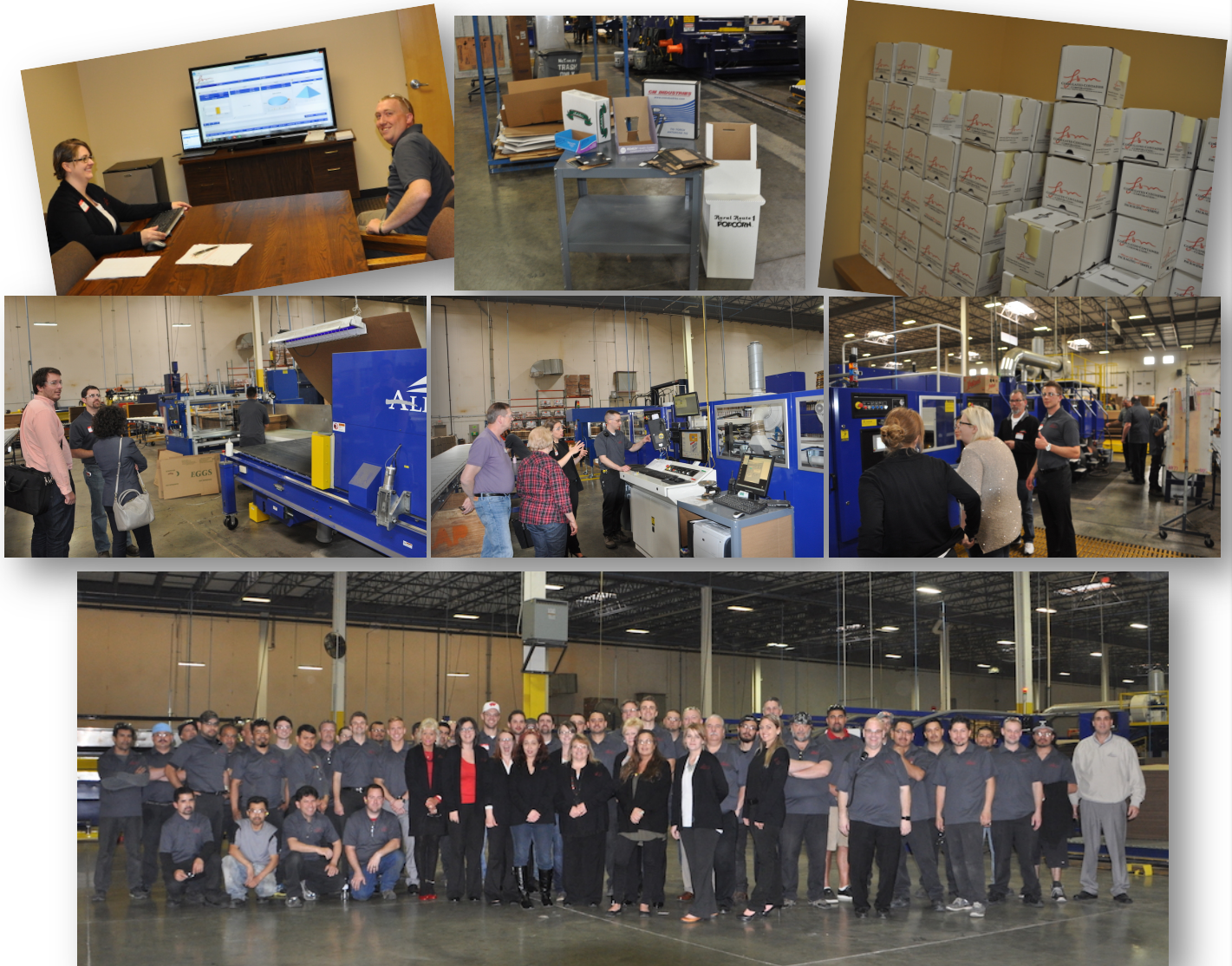
As one of L&M's top sales executives, Andy seems to have found his true calling. Coming from a family with a strong work ethic, instilled by his parents, Andy enjoys working with his brother. "We can easily motivate one another in a competitive spirit and I'm proud of Stephen's accomplishments", says Andy. Working alongside his brother adds an extra dimension to Andy's experience in working with a family-owned company.

Andy also appreciates the relationships he's built with his customers, some of which have grown into friendships. **"Helping L&M's customers achieve their goals is ultimately how we continue to build long-term partnerships. It's very rewarding being part of a fast-growing and innovative company. I'm truly blessed and thankful to have this opportunity."**

Andy has been married to his wife, Danielle, for six years. They live in Mt. Pleasant, Wisconsin and Andy works with customers in southeastern Wisconsin. He enjoys being outdoors, hanging out with his wife, family, and friends. Golf is a favorite pastime, as well as wetting a line (fishing). He's also a huge Chicago Blackhawks fan and enjoys attending games.



Thank you to those who attended our Open House on Friday, May 13 at Pleasant Prairie! A good time was had by all!



ISO 9001 equips us to meet your every requirement. It is the ultimate global benchmark for quality management and a critical tool for boosting a company's success, profitability and market potential. We focus on enhanced customer satisfaction through the effective application of the system, including processes for continual improvement of the system, the assurance of conformity to customers, and applicable statutory and regulatory requirements.



Our Core Values

Integrity, honesty, respect ♦ We care about our customers ♦ Quality products
♦ Innovation/Commitment to continuous improvement ♦ Passionate
♦ Safe work place for our employees
♦ Employees take ownership

Our Brand Promise:

***"What YOU want. When YOU want it.
Packaging made simple."***

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