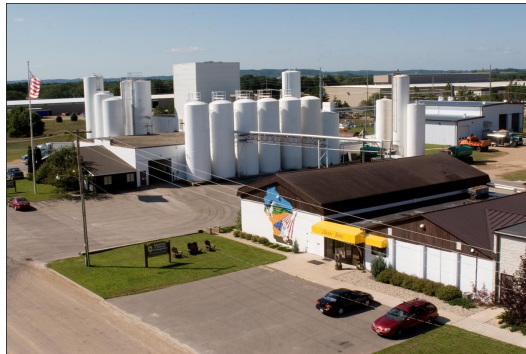


L&M News

“A family owned business, that treats your business like family.”

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Customer Spotlight on Meister Cheese: Innovation + Tradition = Big Win for Local Cheese Maker

Balancing the rich history of Wisconsin cheese making with the latest in environmentally-friendly innovation, Meister Cheese of Muscoda, Wisconsin, produces the best in gourmet quality specialty cheeses with an approach that has garnered the attention of more than just cheese lovers.

“Sustainability and environmental stewardship are integral parts of our corporate culture and external brand. We like to call it ‘logical environmentalism’”, states co-owner and president Scott Meister. It’s this forward-thinking approach that has helped them become a preferred supplier of cheese to pioneering fast food chain Chipotle Mexican Grill.

Meister’s animal welfare certification program, “Animal Friendly Family Farms”, fits perfectly with Chipotle’s own “Food with Integrity” approach. The two companies dovetail so well that the international restaurant chain is now Meister’s largest customer.

Originally founded in 1916, Meister has been led by third-generation family members Mike, Scott and Vicki since 1990. And to preserve the precious product’s freshness throughout the shipping process, Meister turns to L&M, another third-generation family owned– and operated–business.

So the next time you’re at Chipotle, you can sink your teeth into a custom-made burrito knowing that what you hold in your hands is not only good tasting and good for you, it’s good for us all. *Be sure to ask for extra cheese.*

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INDUSTRY HIGHLIGHTS

U.S. paper and board production in January down 2.7% from January 2010 output.

Linerboard production was down 0.9% from one year prior.

Source: *RISI Pulp & Paper Week*, March 2, 2012

Need help?

We're here for you and available via phone, FAX or email, whichever you prefer.

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How Board Grades Impact Your Order Time

From our very beginnings, L&M has operated as a “sheet plant”, meaning that everyday we buy corrugated sheets direct from the corrugator in the exact sizes and specifications necessary to produce your items. This process has allowed us to keep minimal stock inventories, and our low overhead is then passed on to you in greater efficiency and savings.

A large percentage of the sheets we purchase fall into what might be referred to as “standard board grades” (EX: 32ECT C flute, 200# C flute). But L&M has never been about one-size-fits-all, and in order to deliver the very best corrugated packaging we rely on strategic partnerships which grant us access to a wide range of specialty boards. Often produced in smaller quantities or on an intermittent basis, specialty boards require greater lead times to ensure proper delivery to our plant before processing. Our goal, therefore, is to help you understand exactly what does and does not require extra lead time.

For common board grades we ask for 3-5 business days from the time of your order until delivery. The following list of specialty boards and *typical lead times* will help you as you prepare your order:

Hazmat; E flute	4 business days
Government board; triple-wall	6 business days
<i>All of the following</i>	8 business days
33# Medium	
35# Nomar 70	
36# Medium	
41# Clay-coated	
42# Solid bleached	
55ECT E/B flute	
56# Nomar 70	
69# Mottled white	
71ECT B/C flute	
450# B/C flute	
500# B/C flute	
Any white – inside only	
Non-test	

Not sure what board grade you need? Just call—we're happy to explain the differences and make sure your order is exactly what you need.