



Volume I, Issue 15

February 2014

**Efficiency. Quality. Service.**  
**The important things should never change,  
no matter where you are.**

**The corrugated boxes you use to protect your products may be produced at a different address, but the best things about those boxes have not and will not change.**

L&M's move in Fall 2013 meant many things: increased capacity, greater production efficiencies, and an even safer work environment for our people.

A company built on tradition (operations manager Steven represents the third-generation of Lopes family), L&M truly has found a new home for generations to come. And the new location at 10680 88<sup>th</sup> Avenue in Pleasant Prairie, Wisconsin, is an ideal transportation hub for its customers in both Illinois and Wisconsin, with easy access to the I94 corridor that connects Chicago to Milwaukee. "Any move is challenging, especially when you've been in one place for 34 years," reflects CEO Steve Lopes. "But the advantages of this new facility clearly position us for the growth we're experiencing. We spent a lot of time looking for just the right place, and this is it. It's really starting to feel like home."



**Our New Address & Contact Information**

The friendly folks at Zion, whom you've come to depend on, are settling in to their new digs in Pleasant Prairie. Contact them at:

CSE@lmcontainer.com  
10680 88<sup>th</sup> Avenue  
Pleasant Prairie, WI 53158  
Phone (262) 842-1900  
Fax (262) 842-1919



[www.lmcontainer.com](http://www.lmcontainer.com)

## Customer Spotlight on Seljan: More Space, More Capabilities, More Growth

The key word these days for the Seljan Company of Lake Mills, Wisconsin, is “more” and it applies in a number of areas. Started in 1967 as a simple tool & die shop by Kenneth Seljan, father of president and owner Scott Seljan, Seljan Company has grown to include a dizzying array of production capabilities including plastic injection molding, metal stamping and fabrication, powder coating and rotational molding or “rotomolding” as it is known in the industry.



The Seljan Company organization also includes three unique divisions: Mach II, a producer of patented center pivot tires for irrigation systems; Kolorcans, a maker of commercial quality trash receptacles and recycling bins; and F.H. Noble which manufactures cremation urn vaults.

Responding to the needs of industry, Seljan began manufacturing molds for rotational molding companies. A do-it-yourself attitude soon turned them from supplier of molds to rotational molder. It's this aspect of Seljan that has them positioned for incredible growth in 2014 and beyond. A short move across town in 2012 brought them to a

500,000 square foot facility. “It’s given us the room to grow and really do some things that no one else in the area can do,” said Vice President Dru Laws. Laws’ particular expertise has helped Seljan grow into a premier national rotational molder. According to the Seljan website, rotomolding uses heated molds to create infinite plastic products, most of which are hollow. The continual rotation allows the raw material to spread evenly throughout the mold without sagging or deformation. “We make every imaginable product, from video game chairs to bins for Colgate and Kellogg’s. In fact, there’s very little we cannot make.” That positive attitude has helped this Lake Mills manufacturer become a world-class player, and it feels as if there’s more room to grow.



### **2013 Highlight: L&M Recognized as Manufacturer of the Year Nominee**

In addition to the move into a new facility, 2013 was also a banner year for L&M Corrugated Container as it received recognition for its first ever Wisconsin Manufacturer of the Year (MOTY) Award.

Presented by Wisconsin Manufacturers & Commerce, along with Baker Tilly and Michael, Best & Friedrich, the award celebrates excellence in manufacturing throughout the Badger State. Companies of all sizes and from numerous industries were recognized for their innovations, philanthropy, technological advances, commitment to customer satisfaction, and quality jobs. Although not selected for the top honor, CEO Steve Lopes expressed his gratitude to the city of Platteville for their nomination: “It’s a honor just to be nominated. It really impressed me that a town would think about a manufacturer like that. They have been fabulous to work with.”

